

**D**ue to the current international crisis, **astek suisse** decided to adapt its strategy and focus on efficiency as the core value for its main clients. Keeping our clients information technology assets lean and responsive to the changed business conditions. Crisis generates opportunities... Catch them !

**astek suisse** offers complete turnkey solutions. Enabling us to deliver these solutions through consulting, support and project execution, **astek** helps guide you to success on your most strategic projects.

Our core business is based on the followings domains : Business intelligence, applications development and systems integration including Human Resources and Customer Relationship Management. Our management team is composed of certified project managers who orchestrate the work spanning these domains.

Our goals ?

Build and maintain long-term relationship based on trust with our clients as well as our employees.



astek suisse stays the course

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# Let's speak about astek suisse...

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«In its constant wish to manage organizational changes, to increase efficiency while optimizing costs, and to drive high performance, Addax Petroleum has decided to acquire an integrated HRIS solution. **astek suisse** has been

selected to support Addax Petroleum in the integration of the selected application, to provide project management and technical expertise throughout the analysis phase and the integration process.

**astek's** capability to respond to our needs despite the short notice was greatly appreciated. They identified the required resources to support us with the implementation of a challenging project, in a rapidly changing environment. Their local presence and experience of the market, associated with the strength of an international group was also an asset in their understanding of the complex objectives involved».



**Sophie Schindler**  
Human Resources Manager

«In 2004, the IATA Board of Governors launched Simplifying the Business (StB) to respond to mounting losses, high oil prices and low-cost competition. The programme's mission is to change the way the air transport industry operates to improve service and lower costs.

To support this programme, StB selected **astek suisse** in 2008 as the local application support partner for the Bar Coded Boarding Pass Matchmaker. The system is used by hundreds of airlines and airports worldwide and allows them to coordinate BCBP implementation faster and more efficiently. This will enable the industry to move swiftly to meet the IATA Board of Governors mandate for 100% BCBP by the end of 2010.

**astek** has demonstrated strong skills in Java and PHP technologies and delivered to our cost and deadline expectations. Their local presence, but also their excellent flexibility and transparent approach to finding solutions to problems early on have provided an excellent basis for a long-term partnership with us».

**William Pershke**  
Head of Programme  
Management and Delivery

